**GLOBAL EXPRESSION OF INTEREST (EOI) FOR PROVISIONING OF PULLBACK TUG AT BHOGAT SPM, GUJARAT**

Cairn Oil and Gas, a vertical of Vedanta Limited is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the “Block”) located in Barmer and Jalore district, in the state of Rajasthan, India. The operations involve crude oil transport from its Managala Processing Terminal in Barmer, Rajasthan to Bhogat, Gujarat through a ~700km of 24” continually heated pipeline, 8” umbilical gas pipeline from Rageshwari Gas terminal to Bhogat. Oil is exported to coastal refiners through its terminal at Bhogat through Single Point Mooring (SPM). SPM (turret type, by Blue water) system comprises a Catenary Anchor Leg Mooring (CALM) buoy to moor and off load tankers up to 120,000 DWT and certified by American Bureau of Shipping (ABS).

Operator on behalf of its joint venture partner’s invites Expression of Interest under International Competitive Bidding (“ICB”) process from reputed Contractors (Indian and International) with demonstrated HSE performance and proven track record for provisioning of pull back tug at Bhogat SPM, Gujarat

The scope for this EOI will basically include provision of Pullback tug to carry-out tanker pullback operations at Bhogat SPM.

In view of the nature of the scope, only those Companies possessing the following requisites should respond to this notice:

* Annual Turnover in each of the immediately preceding two (2) financial years should be greater than or equal to estimated Average Annual Contract Value.
* Positive net worth in each of the immediately preceding two (2) financial years.
* Liquidity ratio in each of the preceding 2 financial years shall not be less than 1.0
* Minimum 3 year experience (in preceding 5 years) in providing offshore vessels/ tugs
* Owns minimum fleet of 2 Offshore vessels/ tugs

Companies are requested, as a minimum, to submit the following documents and details:

1. Letter of interest clearly indicating the Project reference
2. Details of experience in providing tugs/offshore vessels for last 5 years.
3. List of Vessels owned and operated by the bidder.
4. Organizational outline proposal detailing their nominated management, staff, and business process support for the provision of the Tug.
5. Documented Operations, Maintenance and Preventive Maintenance systems and procedures for vessels.
6. Details of logistics support to repair, maintain and provide Infield support to the vessel after commencement of work. Provide details as to how this will be managed.
7. Documentary evidence supporting compliance to Company’s HSSEQ questionnaires.
8. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note

Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.

Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:

a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.

b) Commitment Letter from Parent/Company to provide financial support to the bidding entity.

Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.

In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link for the corresponding EOI listing on the Cairn website i.e. **http://www.cairnindia.com** and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within ten (10) days of publication of this EOI.

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